ENDS 2022 WHAT DOES IT MEAN TO BE GREEN?



The only EU-wide Vaping Association. Independent from Tobacco.



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President & Co-founder Established 2018



President & Co-founder Since founding in 2015



Chief Financial Officer | Director Since founding in 2011

MEMBERS OF IEVA















































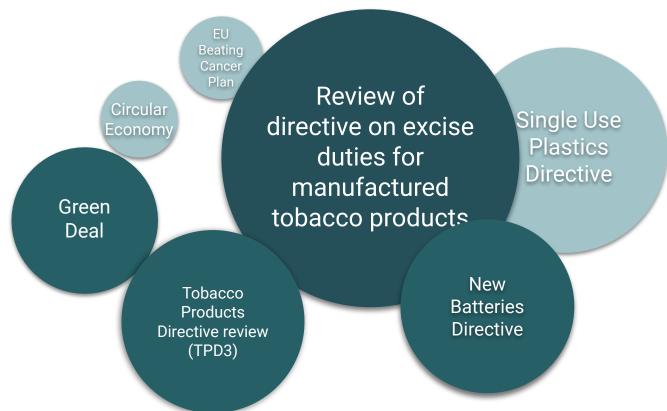




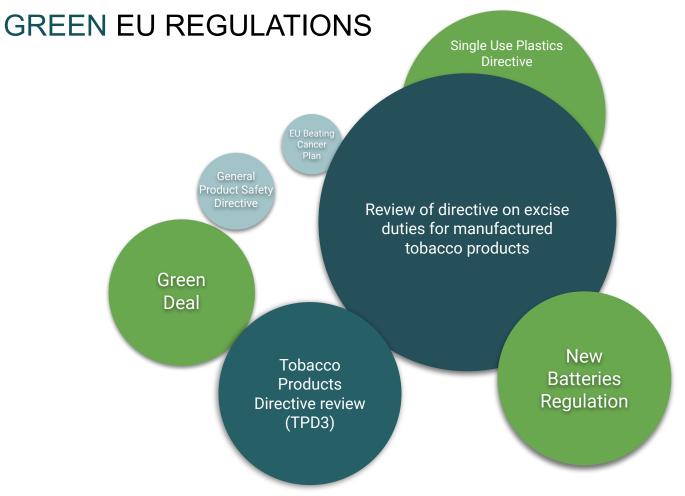












IEVA FOCUS - EU VAPING LAWS



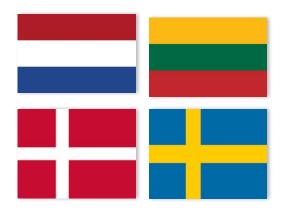
Tobacco Products Directive (TPD)

TPD:

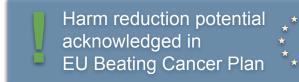
- 6-Months-Standstill Period
- EU Product Registration
- → 20mg/ml Nicotine Cap

IN REVISION UNTIL 2025/2026

Risk of national spill-overs



- **?** Flavour Bans
- ? Plain Packaging
- **?** Advertising Bans



IEVA FOCUS - EU VAPING LAWS



Tobacco Excise Duty Directive (TED)



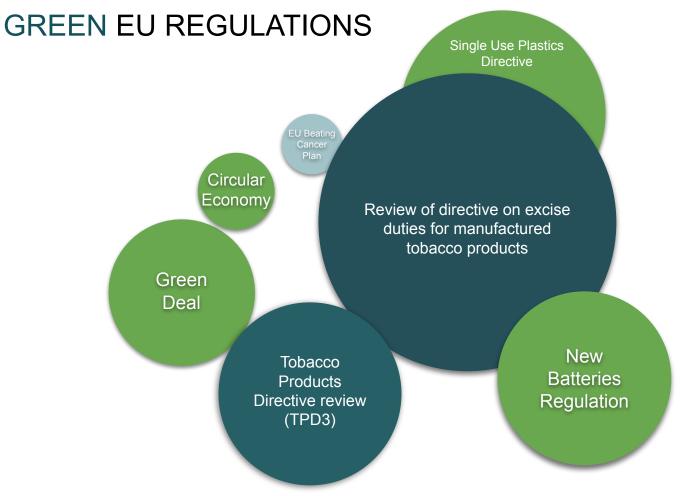
Excise Taxes on Tobacco Products Vaping currently excluded



NATIONAL LEVEL VAPING TAXES

0.0 to 0.40 €/ml with 0.13 €/ml as weighted average	
Portugal 0,32€/ml	Lithuania 0,15 € /ml
Finland 0,30€/ml	Cyprus 0,12€/ml
Denmark 0,20€/ml <12mg 0,35€/ml >12mg	Poland 0,11€/ml
Sweden 0,20€/ml <15mg 0,40€/ml >15mg	Romania 0,11€/ml on nicotine
Italy 0,13€/ml on nicotine 0,09€/ml 0mg	Greece 0,10€/ml
Estonia 0,20€/ml (suspended until 2023)	Hungary 0,05€/ml
Slovenia 0,18€/ml on nicotine 0,08€/ml 0mg	Latvia 0,005€/mg nicotine + 0,01€/ml
Germany 0,16€/ml from July	Croatia 0,00€/ml











Single-Use Plastics Directive [EU 2019/904]

Overall Goal

- → Curb plastic waste
- Drive innovation and investment
- → Make recycling profitable for businesses

Measures

Product bans
Design requirements
Targets for separate collection
Awareness-raising measures
EPR obligations

→ Tobacco Cigarettes in current focus (due to plastic butts/filters)

Revision in 2027





Single-Use Plastics Directive [EU 2019/904]

Tobacco Cigarettes

- **Scale:** an estimated 4.5 trillion cigarette butts (plastic waste and hazardous chemicals) are thrown away annually worldwide
- Visibility: cigarette butts are among the 10 most found littered items on beaches (first group of products targeted);

Measures

- ► Labelling requirements
- ►Awareness raising beyond just the labelling
- ► Extended Producer Responsibility fees to cover clean-up and awareness raising measures

"(16) The huge environmental impact caused by post-consumption waste of tobacco products with filters containing plastic (...) needs to be reduced. Innovation and product development are expected to provide viable alternatives to filters containing plastic and need to be accelerated."



IEVA INDEPENDENT EUROPEAN VAPE ALLIANCE

Single-Use Plastics Directive [EU 2019/904]

Potential Impact on Vaping after 2027's revision

Based on existing legislation applied to tobacco & other products

Extended Producer Responsibility fees; Ecodesign approach: changes and limits to product design → bans of certain products or materials and chemicals.

Bottles & E-liquid Containers

Depending on the types of restrictions or rules imposed, it could have an impact on ideal bottle size, types of materials, and associated cost increases.

Disposable E-cigarettes

could be targeted for their single use nature - depending on the development of the market and policymakers' perceptions.



NEW BATTERIES REGULATION

- Focus
 - ► Sustainability Criteria of Batteries
 - ► Collection Rates (regulated by WEEE)
 - ► Recycling Rates
- **Scope of Products**
- ▶ Laptops, cell phones and electrified cars
- ▶But: e-cigarettes will be included in the final regulation
- → IN REVISION UNTIL END OF 2022



NEW BATTERIES REGULATION

IEVA

IEVA PROGNOSIS: WHAT COULD CHANGE FOR MANUFACTURERS IN 2023/2024?

NO GLUING

Batteries will no longer be allowed to be glued to casing

REMOVABILITY

Batteries have to be removable by the user to ensure adequate waste collection separately from the device

REPLACEABILITY

Batteries have to be replaceable in cases where the rest of the device outlives the battery

WEEE Directive still applies:

Devices are meant to be separately collected from household waste But: Marking on batteries will likely have to be updated to comply with the new Regulation;

THE INDUSTRY'S IMPACT



Influence of business behavior on political decision making

COMPLIANCE

Non-compliance alerts politics while lack of enforcement is not a strong argument in the political arena

GROWTH INCREASES ATTENTION

With our growing market regulatory impulses from politics will increase → Responsible decision making for our businesses is of utmost importance

FILL REGULATORY VACUUMS PROACTIVELY – OFFER SOLUTIONS
If we want fair and adequate regulations we have to be the ones offering the solution

THE INDUSTRY'S IMPACT



Potential of sustainable and responsible business decisions

RESPECT LEGAL OBLIGATIONS

WEEE Directive – Youth Protection – Support eco-friendly products

3 THINGS THAT EVERY INDUSTRY STAKEHOLDER CAN DO

- Provide collection bins in your stores and convenient take-back options in online sales
- ✓ Incentivise correct disposal and eco-friendly = open devices
- ☑ Enforce youth protection

Thank you!



